California Energy Commission

Committee Hearing on the Staff's Preliminary Natural Gas Assessment and Policy Issues

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Why Is PG&E Interested in the Outlook for Natural Gas Supplies?

- Growth in gas supply is critical for achieving reasonable prices.
- Customers view our retail prices as their number one satisfaction item.
- Most gas customers' rates change monthly based on current prices – higher or more volatile prices will be seen immediately.
- Over time, our electric portfolio will be subject to increasingly more gas price risk.

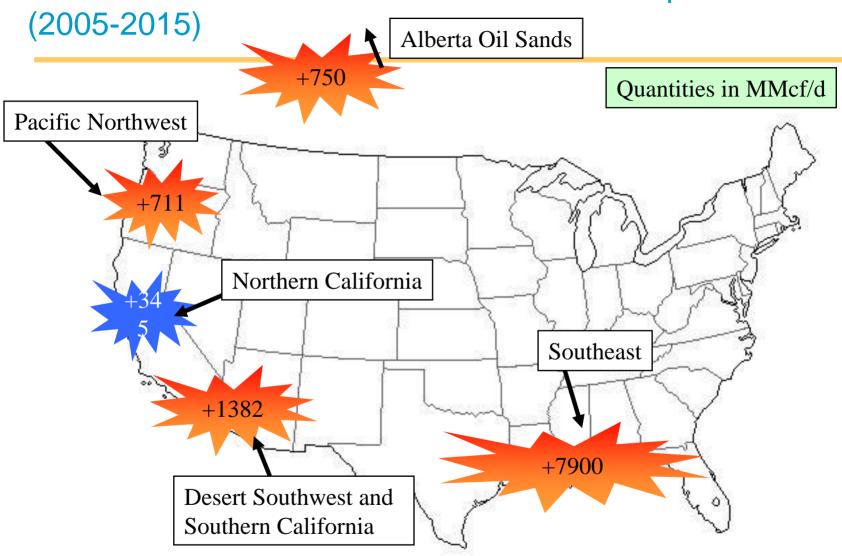


Gas Demand Issues

- Gas demand in the Pacific Northwest and the Desert Southwest will grow, increasing competition for supplies from Canada and Southwest.
- Growth in natural gas demand in California and western US will be driven primarily by the Electric Generation sector.
- Reliable and cost-effective natural gas supplies are necessary to promote clean-air transportation technologies.
- PG&E supports aggressive renewable, energy efficiency and demand response programs, which are reflected in the Staff energy forecasts.
 - PG&E supports working with other states to coordinate demandside management policies and programs.
 - Even with demand-side management programs, demand is still growing. California needs to address need for new supply.



Natural Gas Demand Growth Hot and Cold Spots



Data sources:

CEC and EIA



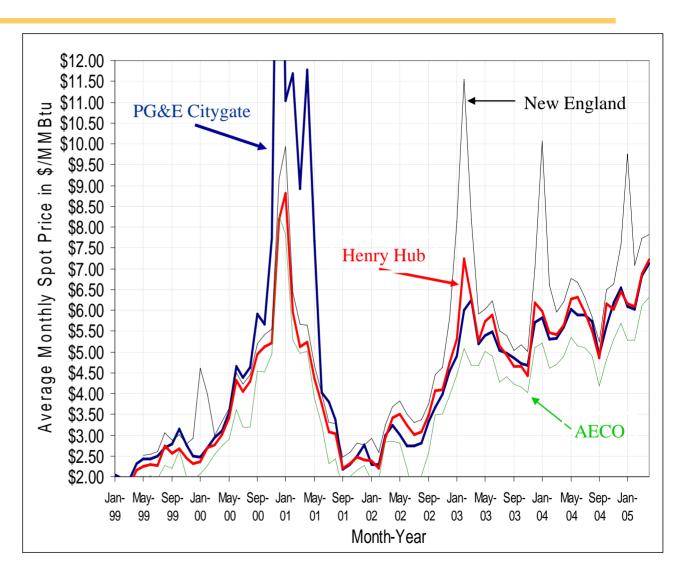
PG&E's View on Natural Gas Supplies

- The tight supply/demand balance for natural gas in North America is a key factor keeping gas prices at relatively high levels.
- PG&E sees a need for new supplies from nontraditional sources.
 - California's most promising new supplies are LNG and an Alaskan pipeline.
 - LNG will arrive sooner than Alaskan supplies.
- California consumers stand to benefit from direct access to new sources of supply to enhance supply competition.



Ample Infrastructure Moderates Local Gas Price

- PG&E Citygate prices generally track the movement of prices elsewhere in the U.S.
- Improved infrastructure and lower gas-fired EG demand have reduced volatility in Citygate prices.
- All prices have trended up since late 2001 due to tightening of North American supply/demand balance.
- New England price spikes in winter due to relative lack of storage.





Natural Gas Price Disconnect

- Market price (\$6-\$8/MMBtu) is higher than marginal production cost (probably \$4/MMBtu). Why? Two complementary theories:
 - Theory 1: Driven by high oil price.
 - Theory 2: Shift from conventional gas reservoirs (high initial production, rapid decline) to unconventional resources (low initial production, but slow decline), coupled with limit on drilling rigs.
- Gap between market price and production cost makes it difficult to forecast benefit of new supply.



Natural Gas is Vital to a Healthy Economy

- PG&E, SCE, SoCalGas and SDG&E are working with the state agencies/natural gas working group to investigate the sustained effect of current gas prices on the economy of California.
- Air quality improvements are tied to adequate supplies of natural gas to support expansion of clean air transportation programs.
- Developing new supply to the west coast will provide greater pricing benefits to California.



New Infrastructure Needed

- LNG volumes entering the California market will increase the need for storage.
- New or expanded infrastructure will be needed to connect to new supplies.